

Waterloo 920-478-2181 / Marshall 608-655-3451 / Lake Mills 920-630-5550 / Toll Free 1-888-478-3007 / www.FandMstbk.com

| Farmers & Merchants State Bank Consumer Deposit Products <sup>1,5</sup>                                                       | Minimum Balance to Open & Earn APY* | Interest Rate                  | *Annual Percentage Yield (APY) | Compounding       |
|-------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|--------------------------------|--------------------------------|-------------------|
| <b>SPECIALS Available for Certificates &amp; Individual Retirement Accounts (IRAs)</b>                                        |                                     |                                |                                |                   |
| 25 Month                                                                                                                      | \$500                               | 3.65%                          | 3.65%                          | Annually          |
| 90 Day Option CD <sup>8</sup>                                                                                                 | \$500                               | 3.80%                          | 3.85%                          | Quarterly         |
| 6 Month                                                                                                                       | \$500                               | 3.96%                          | 4.00%                          | At Maturity       |
| 20 Month Dream Builder <sup>2</sup>                                                                                           | \$20                                | 3.24%                          | 3.25%                          | Annually          |
| Reverse CD <sup>6</sup> 24,36,48,60 mth                                                                                       | \$500                               | 3.44%                          | 3.50%                          | Monthly           |
| <b>Other Terms Available for Certificates &amp; Individual Retirement Accounts (IRA) &amp; Health Savings Accounts (HSAs)</b> |                                     |                                |                                |                   |
| 60 Month                                                                                                                      | \$500                               | 3.05%                          | 3.05%                          | Annually          |
| 36 Month                                                                                                                      | \$500                               | 3.05%                          | 3.05%                          | Annually          |
| 24 Month                                                                                                                      | \$500                               | 3.25%                          | 3.25%                          | Annually          |
| 18 Month                                                                                                                      | \$500                               | 3.49%                          | 3.50%                          | Annually          |
| 12 Month                                                                                                                      | \$500                               | 2.75%                          | 2.75%                          | Annually          |
| <b>MONEY MARKET<sup>3</sup></b>                                                                                               |                                     |                                |                                |                   |
| Money Market                                                                                                                  | Tier 4 \$150,000                    | 0.31%                          | 0.31%                          | Monthly           |
| Minimum to Open \$2500                                                                                                        | Tier 3 \$100,000 - \$149,999        | 0.26%                          | 0.26%                          | Monthly           |
|                                                                                                                               | Tier 2 \$75,000 - \$99,999          | 0.21%                          | 0.21%                          | Monthly           |
|                                                                                                                               | Tier 1 \$0 - \$74,999               | 0.16%                          | 0.16%                          | Monthly           |
| <b>PREMIUM MONEY MARKET<sup>3</sup></b>                                                                                       |                                     |                                |                                |                   |
| Premium Money Market                                                                                                          | Tier 2 \$250,000                    | 2.02%                          | 2.04%                          | Monthly           |
| Minimum to Open \$250,000                                                                                                     | Tier 1 \$0 - 249,999                | 0.16%                          | 0.16%                          | Monthly           |
| <b>SAVINGS<sup>3,4</sup></b>                                                                                                  |                                     |                                |                                |                   |
| Platinum Savings <sup>9</sup>                                                                                                 | Tier 2 \$100,000                    | 2.50%                          | 2.52%                          | Quarterly         |
| Minimum to Open \$100,000                                                                                                     | Tier 1 \$0-\$99,999                 | 0.22%                          | 0.22%                          | Quarterly         |
| Personal Savings                                                                                                              | \$100                               | 0.07%                          | 0.07%                          | Quarterly         |
| Custodial Savings <sup>4</sup>                                                                                                | Tier 2 > \$500                      | 0.50%                          | 0.50%                          | Quarterly         |
|                                                                                                                               | Tier 1 \$0-500                      | 4.91%                          | 5.00%                          | Quarterly         |
| Youth Savings <sup>7</sup>                                                                                                    | Tier 2 > \$500                      | 0.50%                          | 0.50%                          | Quarterly         |
|                                                                                                                               | Tier 1 \$0-500                      | 4.91%                          | 5.00%                          | Quarterly         |
| Holiday Savings                                                                                                               | \$10                                | 1.25%                          | 1.25%                          | Annually          |
| IRA Passbook Savings                                                                                                          | \$100                               | 0.07%                          | 0.07%                          | Quarterly         |
| <b>CHECKING</b>                                                                                                               | Open                                | APY*                           | Interest Rate                  | (APY) Compounding |
| Freedom Checking                                                                                                              | \$50                                | N/A                            | N/A                            | N/A N/A           |
| Prime Checking <sup>10</sup>                                                                                                  | \$50                                | \$0 - \$5000                   | 2.50%                          | 2.53% Monthly     |
|                                                                                                                               |                                     | \$5000+                        | 0.01%                          | 0.01% Monthly     |
| Legacy Rewards Checking <sup>11</sup>                                                                                         | \$50                                | \$0-\$25,000                   | 4.17%                          | 4.25% Monthly     |
|                                                                                                                               |                                     | \$25,000-\$100,000             | 2.72%                          | 2.75% Monthly     |
|                                                                                                                               |                                     | \$100,000-\$250,000            | 2.96%                          | 3.00% Monthly     |
|                                                                                                                               |                                     | \$250,000+                     | 3.20%                          | 3.25% Monthly     |
|                                                                                                                               |                                     | Non Qualifying Statement Cycle | 0.01%                          | 0.01% Monthly     |
| <b>HEALTH SAVINGS CHECKING</b>                                                                                                | Open                                | APY*                           | Interest Rate                  | (APY) Compounding |
| HSA Checking                                                                                                                  | \$100                               | \$7,500                        | 1.52%                          | 1.53% Monthly     |
|                                                                                                                               |                                     | \$0-\$7499                     | 0.52%                          | 0.52% Monthly     |

1. Variable Interest Rate and APY (checking, savings, money market and trade-up CD) are subject to change after opening accounts. Rates are subject to change without notice. Fees could reduce earnings on the account. Penalties may be assessed for early withdrawal on certificates of deposit.

2. Dream Builder Certificate of Deposit must have minimum monthly automatic deposits of \$20. **IRA & HSA accounts are not available.**

3. All balances below minimum may earn interest however may incur service fees. See corresponding Truth-in Savings for complete details.

4. Custodial Savings only one account per custodian tax identification number.

6. Reverse CD - Customer must have an agreed upon monthly automatic (no checks issued) disbursement/withdrawal that can not be changed. Single Maturity, last disbursement/withdrawal will close the account. **Health Saving Accounts (HSAs) are not available.**

7. Youth Savings only one account per minors tax identification number.

8. 90 Day Option CD - 9 month term with option to deposit or withdraw balance, without penalty, at each 90 day anniversary upon request of account holder. If entire balance is not withdrawn, the \$500 minimum balance must be maintained. Aggregate deposits during the 9 month term may not exceed \$250,000. No institutional money. **Health Saving Accounts (HSAs) are not available.**

9. Platinum Savings - 2.52% APY. Balance falls below \$100,000 .22% APY. \$100,000 minimum to open. See corresponding Truth-in-Savings for complete details.

10. Prime Checking - 3.04% APY applies to all balances up to \$5000. Any balance over \$5000.01 will have a rate and APY of .01%. Rate is determined by Prime Rate less 4.25% with a floor rate of .05% for all balances below \$5000.01. \$50 minimum to open. One free box of checks given at account opening. One account per tax identification number. See Truth-in-Savings for complete details

11. Legacy Rewards - Balance of \$0-25,000: 4.50% APY, \$25-100,000: 2.75% APY, \$100,000-250,000: 3.00% APY and any balance over \$250,000 is 3.25% APY. Four qualifying factors needed per cycle statment to get these stated rates: 1. Direct Deposit 2. E-Statement 3. One Automatic Payment (Internal or External) 4. Minimum of 15 debit card transactions. If all four qualifying factors aren't met in a statement cycle, rate will be .01% APY on all balances.